

# People Performance

Delivering high performance from your team



**People  
Management**

## What is People Performance?

Your biggest asset is your people, and those organisations that really engage and motivate their teams will be the most successful. People Performance is about aligning personal KPIs with organisational strategy and leading from the top with an encompassing and engaging culture. This seminar will cover the tools and techniques required for success.

Insight with Passion will help you to look at;

- Leadership and culture – inspiring and creating the right backdrop to success
- Roles & responsibilities – objective setting and KPIs
- Performance management – regular and focused 1:1 appraisals, 360degree feedback and policies which are essential
- Engagement approaches – listening and communicating with your team

## The Benefits

At Insight with Passion we are confident we can quickly help your business to understand where you add value to your structure to inspire performance from your team. This can instantly impact the business with quick wins, whilst focusing the team on the key challenges you face and help them to deliver more effective solutions, quicker. We would summarise some of the key outputs as...

- Develop tools and techniques for cultivating your organisation for success
- Review your organisational structure, roles & responsibilities inline with business objectives
- Develop and engage with your team for a motivated and successful outlook
- Communication strategies to enhance performance and gain valuable feedback
- Manage your team for effective performance

*I wanted to thank you both (IWP Partners) for your patient and diligent approach at the workshop. It was a huge challenge to facilitate it, but we came away with a better common understanding and direction as a team.”*  
Lyonel Roüast, Compass

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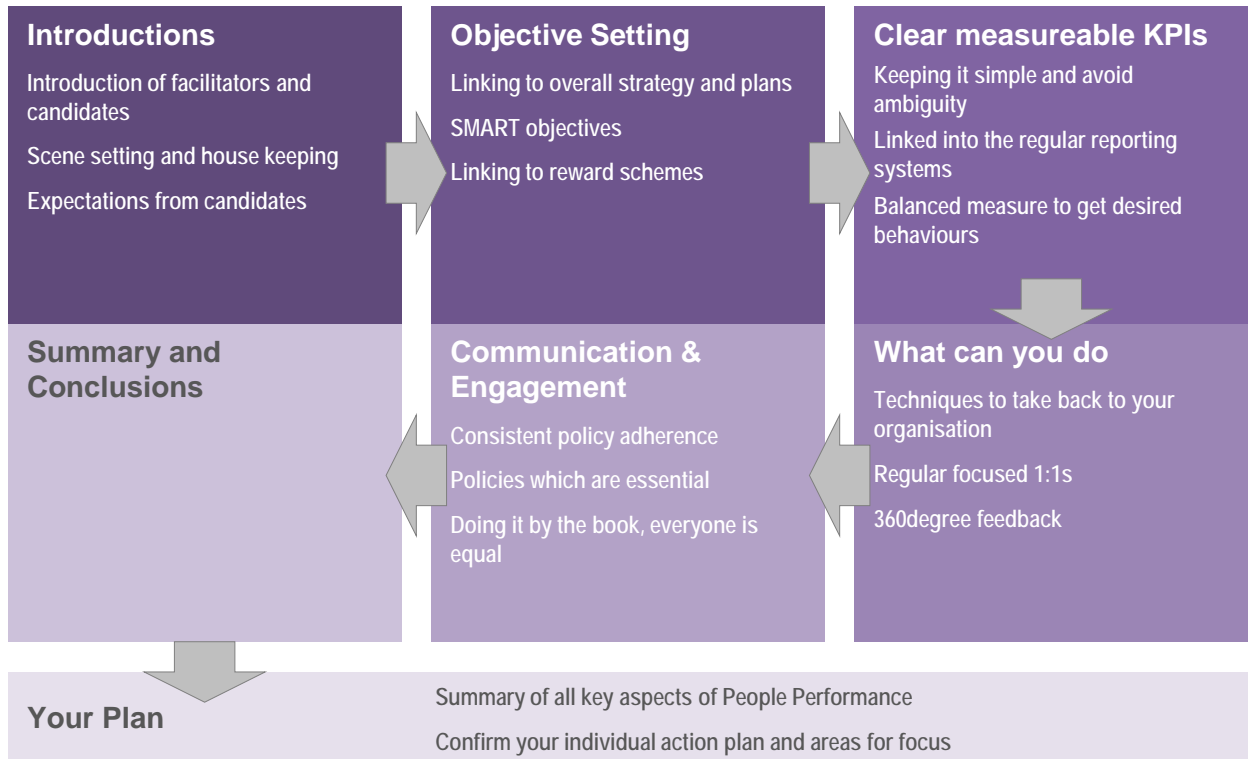
**Simply contact us to take  
advantage of this offer**

**SOLVING YOUR BUSINESS PUZZLE  
ANALYTICALLY AND CREATIVELY**

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## Seminar Outline



### Who is this Seminar For ?

All leaders of who want to improve their performance and people management:

- HR / Team managers with a responsibility for other staff members
- Business owners SMEs
- Directors / managers who are responsible for team members
- Manager of service, retail and suppliers who want to improve their skills

### Why book with us?

Insight with Passion is a business transformation firm with a clear focus on driving return on investment for clients. We work with leadership teams to unlock the challenges they face and help them deliver tangible commercial and cultural results, by aiding them to focus on and get the most from their customers.

With over 60 years combined experience, multi-awards and testimonials that speak for themselves, you can trust in getting the very best in the industry to give you insight and techniques for real businesses.

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